

TAKE 15: FUNDRAISING PAGES





Agenda

- I. Welcome
- II. FUNdraising Pages Overview
- III. Frequently Asked Questions
- IV. Spread the Word
- V. Thank Your Donors
- VI. Closing Remarks

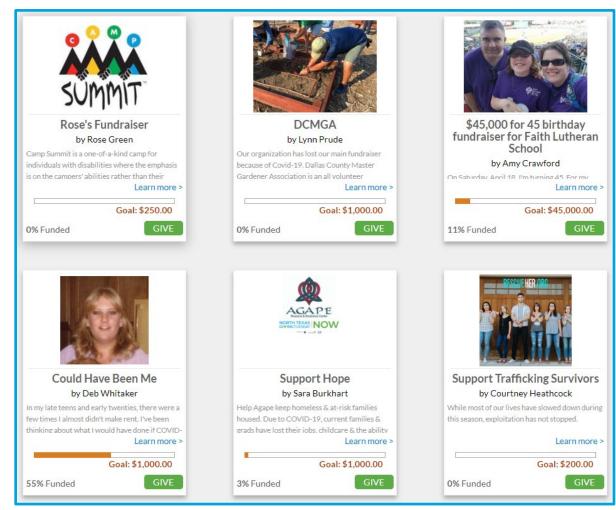






What are FUNdraising Pages?

FUNdraising pages empower superfans of participating nonprofits to fundraise on behalf of their favorite causes!







Why are FUNdraising Pages important?

FUNdraising Pages can help propel your campaign!

Last year, 2,795 FUNdraising Pages raised \$1,709,000.

It Takes a Community to Change the Community



DONATE NOW

I am raising money to support The Chocolate Mint Foundation and your support would ensure a degree of food security to the people impacted by COVID -19. Because of your generosity, seniors, individuals and families with young children will not face a day without a meal and knowing someone cares about them.



The Chocolate Mint Foundation's vision is to Mentor, Inspire, Nurture, Train (MINT) under-served families and at-risk youth in southern Dallas County, by providing basic needs, educational services and resources so that they may gain self-worth, financial independence and become self-sufficient, improving their quality of life and the social environment within the community.

Every dollar and everyday counts. Your gift today will have an immediate impact by providing food for individuals and families, snack packs for children and hot meals 5 days a week for seniors.

The Chocolate Mint Foundation and I thank you for your support. For more information about The Chocolate Mint Foundation please feel free to visit www.mintcares.org.

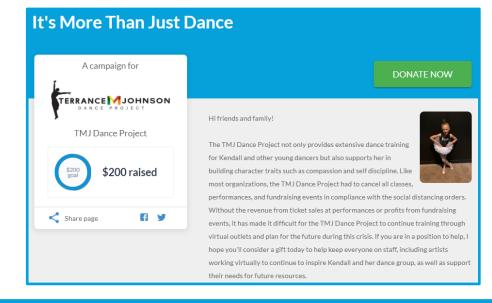




Why are FUNdraising Pages important?

- FUNdraising pages are based on a two-way relationship
- FUNdraising partners provide new opportunities for compelling messaging
- 3. Societal norms can be powerful motivators



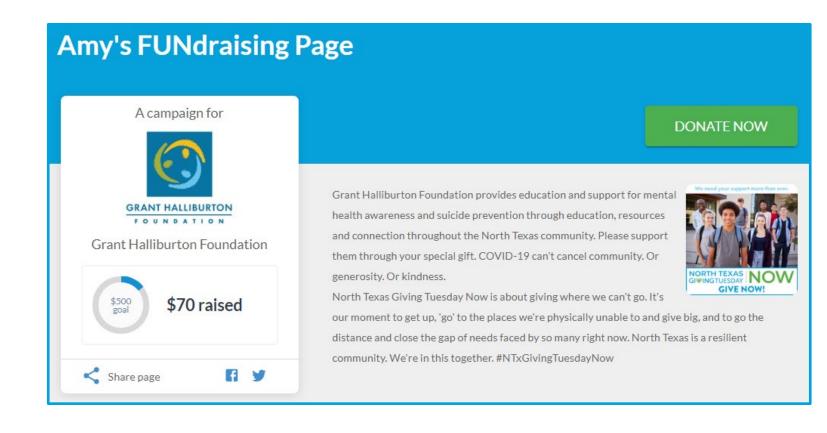






Who can be a FUNdraiser?

Board members, volunteers, staff, clients, alumni and/or donors can help champion your cause!

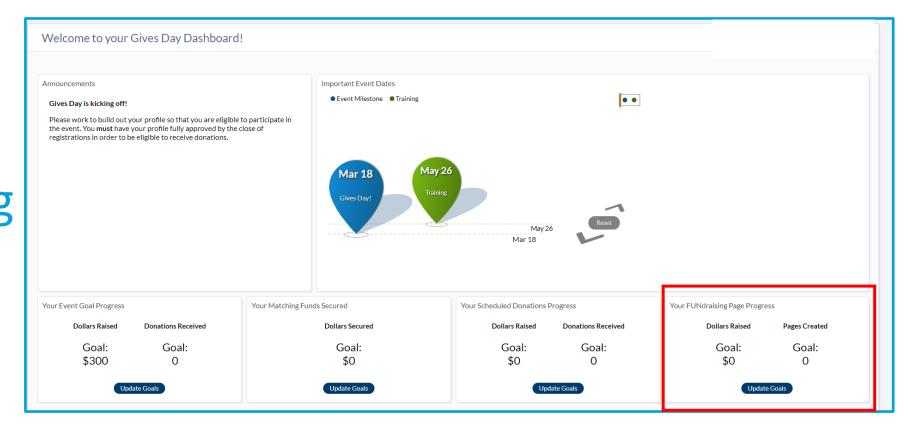






NEW: FUNdraising Pages Progress

New this year, you will be able to set and track your FUNdraising pages progress right from your dashboard!







NEW: FUNdraising Page Progress

You will be able to set
FUNdraising goals and will
be able to see last year's
metrics when setting
goals!

ASSESSMENT OF FORM OF A	
Matching Fund Goal 2	
\$	
Have you secured any matching funds yet?	* Matching Fund Amount
Yes No	\$ 1200.00
Scheduled Donations Goals Scheduled Goal ? Scheduled Goal - Number of Donations ?	Your Scheduled Total Last Event \$0.00 Your Count of Scheduled Donations Last Event
	0
JNdraising Page Goals FUNdraising Page Goal - \$?	Your FUNdraising Pages \$ Raised Last NTGD ?
\$	\$0.00
FUNdraising Page Goal - Number of Published Pages 2	Your Count of FUNdraising Pages Published Last NTGD 1

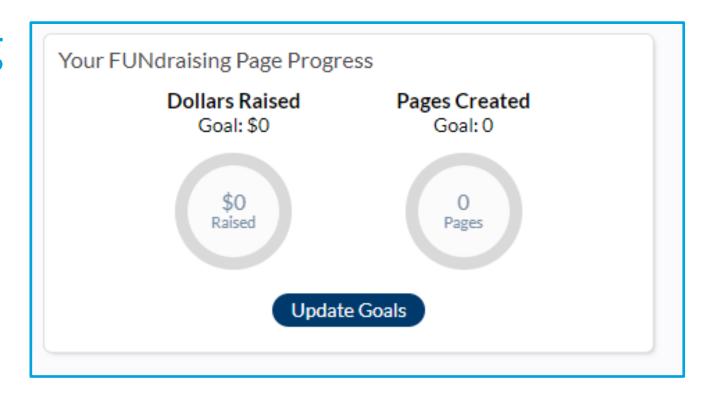






NEW: FUNdraising Page Progress

At the start of Early Giving (September 1st) you will be able to see your progress tick up. The bar will fill with blue as the goal is satisfied.







Frequently Asked Questions





How do I ask superfans to fundraise on my organization's behalf?

How to Ask Your Superfans

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Not sure how to ask your superfans? Check out the email template below.

The following example offers ideas and language you can use to recruit North Texas Giving Day FUNdraisers. Feel free to copy, paste or adjust as you see fit for your organization.



Dear [Superfan Name],

Thank you for your ongoing support of [organization name]! Your generous support makes a meaningful difference to [core mission constituency, e.g. homeless youth, seniors, veterans, rescue dogs], as we continue to change lives every day.

Communities Foundation of Texas' North Texas Giving Day gives us a chance to introduce our organization to a new audience and raise funds to keep our mission going. This year we are asking you to join us by creating a FUNdraising page on [organization's name] behalf to share with your networks about why our organization is important to you. For 2020, we have a goal of raising [\$XX,XXX] during North Texas Giving Day. Will you help us reach that goal?

Creating a FUNdraising page is quick, easy, and can make a huge impact on our organization.

For more information on how to sign up and what you can do to make your FUNdraising page successful view this <u>FUNdraiser Toolkit</u>.

We hope that you will join us so that we can make a bigger impact on our North Texas community!

Sincerely,

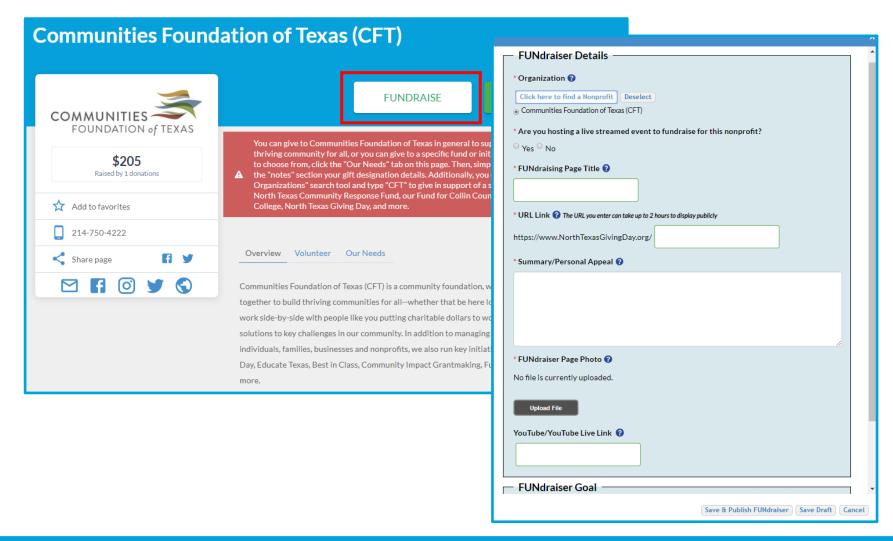
[Name]

[Title (Executive Director, Board Chair, Volunteer)]





How does a superfan create a FUNdraising Page?

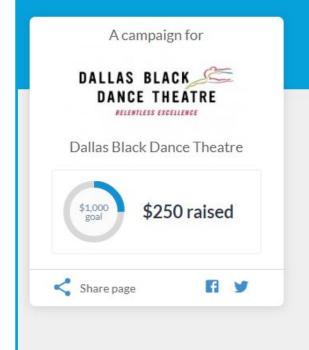






When can superfans start creating FUNdraising Pages?

The Show Must Go On



DONATE NOW

Hello friends,

Like all arts organizations, Dallas Black Dance Theatre has had to cancel all performances and classes to adhere to advisories on social distancing and group gatherings. Mid-size organizations like DBDT do not have large endowments to weather this kind of global crisis. Without additional support,



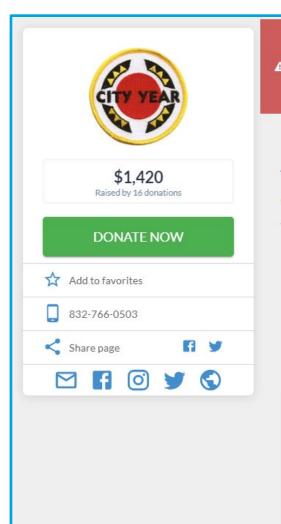
we would not be able to survive this crisis because tickets sales and academy tuition make up 30% of our budget. Without our spring performances and classes, maintaining our dancers on salary while they try to share dance virtually is difficult. If you and your family are in a position to help, I hope you'll consider a gift today to help us keep everyone on staff, including artists, and working virtually to continue to inspire and move you.

Photo by The Dallas Dance Project in 2017. Former DBDT dancer Kimara Wood





Do I need to approve the FUNdraising Pages?



Thank you for considering a gift to support our work as we provide 1-on-1 online academic and social-emotional support for at-risk students during COVID-19 at 10 Dallas ISD Schools including 6 in the Roosevelt Feeder Pattern. 90% of our students qualify for free and reduced lunch, so the emotional and educational impact facing our students is quite acute. We need your help to ensure our students have a City Year Dallas young adult connecting with them to provide support and optimism during this difficult time. With you, we can make it through!

Overview Volunteer Our Needs

City Year Dallas focuses on closing the equity gap for students across Dallas. Support focuses on Attendance, Behavior, and Course Performance (Math and English/ Language Arts).





FUNdraisers for this Nonprofit (Show All)









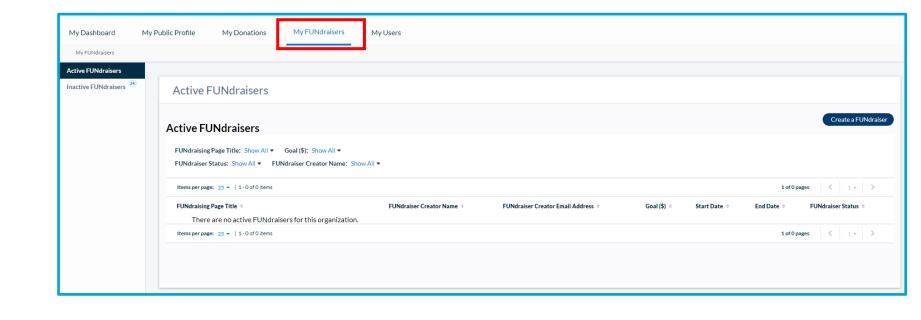
NORTH TEXAS

GIVING

DAY



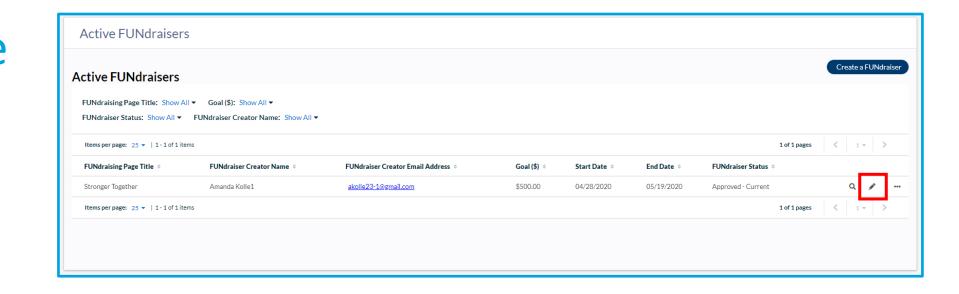
How do I know who has set up a FUNdraising page on behalf of my organization?







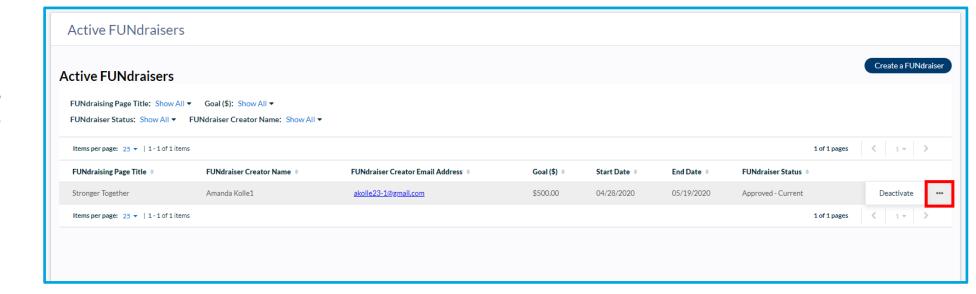
Do I have the capability to edit any FUNdraising pages?







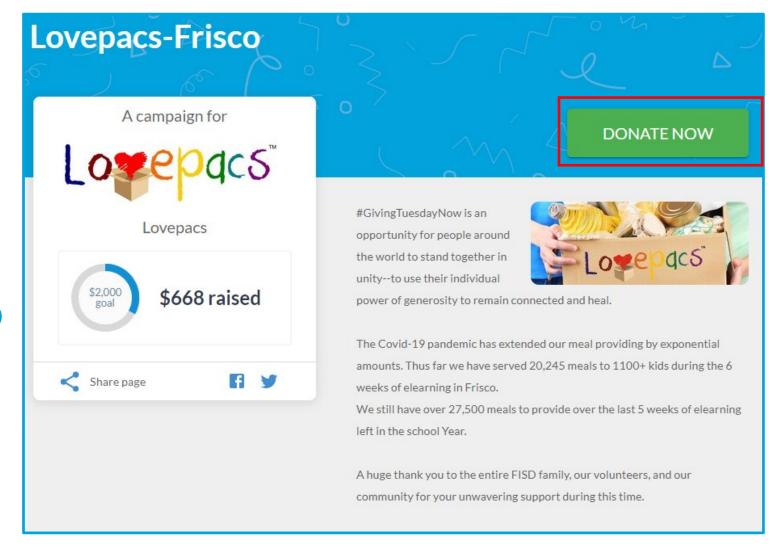
Can we remove a FUNdraising page from appearing publicly?







When can FUNdraising pages start receiving gifts?

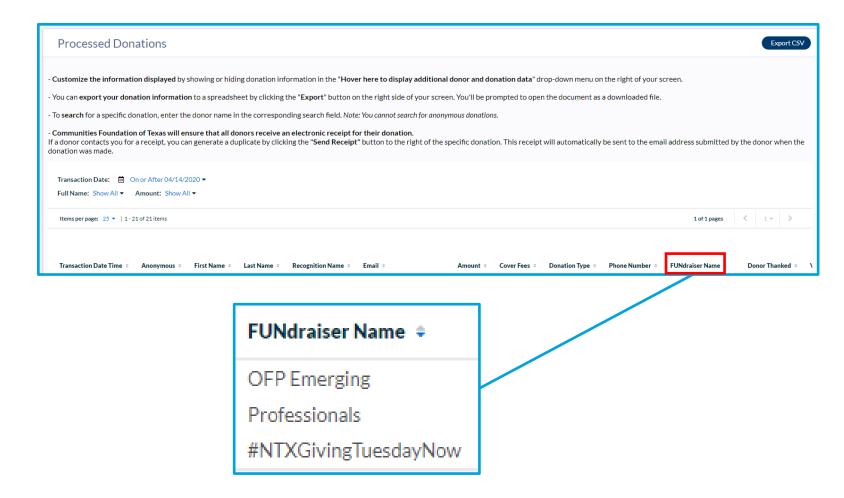








How will I know if someone has given to a FUNdraising page?









Helpful Resources

Our team has put some simple tips and tricks together to support superfans in promoting their pages and activating their networks!

FUNdraising Pages Tips and Tricks

Not sure how to make your FUNdraising Page a success? Here are some simple tips and tricks to help you promote your page and activate your network.

Share a compelling personal story:

This is your "WHY". Share why you chose to FUNdraise for this specific nonprofit.

Be the first donor to your page:

Show your commitment to this cause and FUNdraising by being the first to donate to your page.

Reach out directly:

Start by sharing your FUNdraising page with family members or friends. This will help build momentum and give your campaign exposure. This will also help you build confidence to reach out to broader circles. (TIP: Personalize your outreach by using nicknames or terms of endearment, or including something relevant to that person (example: Uncle Bobby, Grandma, etc.)

Share socially:

Be sure to share your page with your social networks (Facebook, Instagram, Twitter, and LinkedIn). You never know who shares your passion that might follow you on social media. **Don't forget to include the URL link to your direct FUNdraising page.**

Provide updates throughout the campaign:

Share milestones with your supporters (i.e. "We're halfway to our goal! Help me close the gap!") and encourage them to invite family and friends to join them in support.

ALWAYS thank your supporters

Anytime someone contributes to your campaign it is so important to thank them, regardless of how much they gave. This makes your supporters feel seen and appreciated, and more likely to lend a hand in supporting your effort. (TIP: You can see who has donated to your campaign and their email address by logging into your donor profile, selecting the tab labeled "My FUNdraising Pages", clicking the FUNdraising page name and clicking "See Donors to your FUNdraiser".

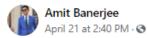




Spreading the Word

Encourage FUNdraising page creators to share their unique URL via email and social media platforms!





After seeing how the COVID-19 outbreak has affected nonprofits around the country, Communities Foundation of Texas, United Way of Metropolitan Dallas, and the Dallas Cowboys have come together to host North Texas Giving Tuesday NOW on May 5th.

This is a day-long fundraiser for hundreds of nonprofits around the DFW area using the North Texas Giving Day platform.

On Giving Tuesday NOW, I will be actively FUNdraising for **Union** because they've been a huge part of keeping Dallas healthy, strong, and caffeinated.

Whether it's through mobilizing volunteers to help nonprofits working on the frontlines of this pandemic, holding their community programming virtually to provide social and spiritual experiences in a time of necessary isolation, or providing coffee to nonprofits and hospital staff, Union has been doing everything it can to support their fellow Dallasites.

I hope you can support them with a donation. Follow the link to join my FUNdraising campaign and share the link with your friends!



NORTHTEXASGIVINGDAY.ORG

Join Me and Support Union Coffee

Union Coffee is so much more than just a coffee shop. They are dedicated to making the Dallas community stronger. 10% of all sales (yes sales, not profits) are donated to other nonprofits in the Dallas area. They host a variety of communit...















Don't forget to thank your donors for their generosity on North Texas Giving Day!





Thank Your Donors!



Hendrick Scholarship Foundation · Follow

May 7 at 1:47 PM · 6

Garry Evans accepts Major Award for #NTxGivingTuesdayNow FUNdraiser

Results are in for #NTxGivingTuesdayNow. HSF raised over \$10,000. Thanks to all who h... See More



Hendrick Scholarship Foundation · Follow

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NORTH TEXAS DAY



Have Questions?

- Check out the "Resources" section on the website
- Review the Frequently Asked Questions section of the website
- Reach out to the team at NorthTexasGivingDay@cftexas.org





Key Dates!

Key Dates/Deadlines Key Trainings

- June 18 Registration Opens
- June 18 Kickoff
- June 23 Take 15: Matching Funds
- July 7 Social Media Training
- July 10 Early Bird Perks Deadline
- July 14 Graphics Basics and Editing
- July 21 Take 15: Board Engagement
- July 28 Take 15: Volunteer Strategy
- August 3 FUNdraising Page Creation Opens

- August 4 Take 15: FUNdraising Pages
- August 11 How To Register
- August 17 Registration Closes
- August 18 Take 15: Donor Stewardship
- August 28* Last Day to Edit Profiles
- September 1 Early Giving Opens
- September 1 Take 15: Donor Report
- September 17 North Texas Giving Day



*August 28th is the last day to make content changes to your profile, but you CAN edit your overall fundraising goal, add a matching fund, and create FUNdraising pages all the way through September 17th



