

### Arizona Gives Day 2024 Incentive Prize Pool \$180,000

### **Prize Money Overview**

Prize Categories (# of Prizes)	Total Amounts	Donating Period
Early Giving Donations (11)	\$11,000	March 12 – April 2
Gives Day Leaders-AZ Impact for Good Members (15)	\$37,500	March 12 – April 2
Gives Day Leaders-All Others (15)	\$15,000	March 12 – April 2
Rural (15)	\$10,500	March 12 – April 2
Fundraiser Pages (10)	\$5,000	March 12 – April 2
Golden Hour Tickets (8)	\$4,000	April 2
Power Hours (54)	\$96,000	April 2
Total Prize Money: (128)	\$ 180,000	

Reminder: Nonprofits can only win ONE prize per organization.

Prizes on Leaderboard are PRELIMINARY until verification occurs.

FINAL winners will be announced no later than April 15, 2024.

## **Incentive Prizes Brought To You By:**









### Early Giving Donations (11 prizes = \$11,000)

#### Most Unique Donors during the Early Giving period prior to Arizona Gives Day.

Arizona Gives Day 2024 will have prize categories based on early giving donations. A separate category will be available to AZ Impact for Good (AZIFG) Members only. To be considered for Early Giving Donation prizes, donations must be successfully processed in the system (AZGives.org) between March 12 - April 2. Donations that do not successfully process due to circumstances like insufficient funds, over the donor's credit limit, invalid card numbers, expired credit cards, etc., will not qualify. Any donations already scheduled to run from past Arizona Gives Days, such as recurring donations (weekly, monthly, etc), will not qualify. Donations after April 1 will not qualify.

Even more opportunities to win as each Early Giving Donation prize category will also be split into size categories:

- Micro Defined as organizations with annual revenue of less than \$100,000.
- Small Defined as organizations with annual revenue of between \$100,000 and \$249,999.99.
- Mid-Size Defined as organizations with annual revenue between \$250,000 and \$999,999.99.
- Large Defined as organizations with annual revenue between of \$1,000,000 and \$4,999,999.99.
- X-Large Defined as organizations with annual revenue of more than \$5,000,000.

#### Prizes will be awarded based on:

Most Unique Donors - Based on the number of <u>unique</u> donors during the early giving period. A unique donor is
defined by the Email Address, First Name, and Last Name combination used on the donor's credit card or eCheck
Payment Details.

Category	Size	Prize Amount	# of Prizes	Total of Prizes Awarded
Early Giving	Micro	\$1,000	2	\$2,000
Early Giving	Small	\$1,000	2	\$2,000
Early Giving	Mid-Size	\$1,000	2	\$2,000
Early Giving	Large	\$1,000	2	\$2,000
Early Giving	X-Large	\$1,000	2	\$2,000
Early Giving – AZIFG Member Only	All Sizes	\$1,000	1	\$1,000



## Gives Day Leaders – AZ Impact for Good Members (15 prizes = \$37,500) Gives Day Leaders – Non-Member Participants (15 prizes = \$15,000)

#### Most Dollars by Size Category.

Arizona Gives Day 2024 will have five prize categories based on total dollars raised March 12-April 2 based on annual revenue size. A separate category will be available to AZ Impact for Good (AZIFG) Members only. An organization's annual revenue and membership status will be confirmed before awarding any prizes.

- Micro Defined as organizations with annual revenue of less than \$100,000.
- Small Defined as organizations with annual revenue of between \$100,000 and \$249,999.99.
- Mid-Size Defined as organizations with annual revenue between \$250,000 and \$999,999.99.
- Large Defined as organizations with annual revenue between of \$1,000,000 and \$4,999,999.99.
- X-Large Defined as organizations with annual revenue of more than \$5,000,000.

In order to qualify for an AZIFG Members Prize, organizations must be an active AZ Impact for Good member as of March 31, 2024. Active membership status means new membership applications have been submitted and payment received by March 31, 2024; or current members have paid their renewal fee prior to their membership expiring and before the March 31, 2024 deadline. Organizations must also have successfully registered as a participant in Arizona Gives Day 2024 and able to accept online donations.

The AZIFG Members prize category will not update in 'real time' on the AZGives.org Leaderboard page on Arizona Gives Day. Winners are NOT FINAL until they have been confirmed and verified based on official rules and will be added to the AZGives.org website as they are determined. Most Dollars Raised at the end of the March 12-April 2 giving period. Reminder: Organizations can only win ONE incentive prize total!

#### **AZ Impact for Good Members Only:**

Size	Rank	Prize	Size	Rank	Prize	Size	Rank	Prize
Micro	1st	\$ 3,500	Small	1st	\$ 3,500	Mid-Size	1st	\$ 3,500
	2nd	\$ 2,500		2nd	\$ 2,500		2nd	\$ 2,500
	3rd	\$ 1,500		3rd	\$ 1,500		3rd	\$ 1,500
Size	Rank	Prize	Size	Rank	Prize			
Large	1st	\$ 3,500	X-Large	1st	\$ 3,500			
	2nd	\$ 2,500		2nd	\$ 2,500			
	3rd	\$ 1,500		3rd	\$ 1,500			



### **All Non-Member Participants:**

<u>Size</u>	Rank	Prize	Size	Rank	Prize	<u>Size</u>	Rank	Prize
Micro	1st	\$ 1,500	Small	1st	\$ 1,500	Mid-Size	1st	\$ 1,500
	2nd	\$ 1,000		2nd	\$ 1,000		2nd	\$ 1,000
	3rd	\$ 500		3rd	\$ 500		3rd	\$ 500
<u>Size</u>	Rank	Prize	<u>Size</u>	Rank	Prize			
Size Large	Rank 1st	<b>Prize</b> \$ 1,500	<u>Size</u> X-Large	Rank 1st	<b>Prize</b> \$ 1,500			

## **Rural (15 prizes = \$10,500)**

Arizona Gives Day 2024 will have 15 prizes based on annual revenue size within each of the four mission groups for a total of 15 prizes. Prizes will be determined through a random drawing from donations of \$2 or more received between March 12-April 2. A separate category will be available to AZ Impact for Good (AZIFG) Members only. Each primary mission category will have three golden tickets in the amount of \$750. There will also be two golden tickets/random drawings for any qualified rural organization in any mission category in the amount of \$500. Should any mission group not have enough participants to do a random drawing for, they will be used as a golden ticket for any mission category.

Rural prize pool sponsored by:



Mission groups were determined by reviewing the total # of organizations within each mission/size category from the previous year to more evenly distribute for current year:

- Heath, Human Services
- Arts & Culture, Environment, Community Improvement
- Education & Youth Development
- Animal, Economic Development, Religion & Faith Based, Social Advocacy

Primary Mission	Size	<u>Prize</u>					
Health + Human Services	Health + Human Services						
	Golden Ticket	\$750					
	Golden Ticket	\$750					
	Golden Ticket – AZIFG Member Only	\$750					
Arts & Culture + Environment +	Community Improvement						
	Golden Ticket	\$750					
	Golden Ticket	\$750					
	Golden Ticket – AZIFG Member Only	\$750					
Education + Youth Development							



	Golden Ticket	\$750					
	Golden Ticket	\$750					
	Golden Ticket - AZIFG Member Only	\$750					
Animal + Economic Developmen	Animal + Economic Development + Religion & Faith-Based + Social Advocacy						
	Golden Ticket	\$750					
	Golden Ticket	\$750					
	Golden Ticket - AZIFG Member Only	\$750					
Any Mission – Golden Ticket							
	Golden Ticket	\$500					
	Golden Ticket	\$500					
	Golden Ticket - AZIFG Member Only	\$500					

To be eligible for the Rural category, the organization will be defined by a nonprofit's headquarters, based upon the address included in the organization's Arizona Gives application. To be considered Rural, the city address cannot be included on the "Excluded Cities List." (See 2024 Rural Performance Prize section of this document.)

These parameters were used looking at census data and demographic masses under 50,000 in population. In cases where an organization asks to be considered as a 'rural' organization, but their headquarters is located in one of the excluded cities, we will review to determine if the request is warranted. To be considered for this change, an organization must perform at least 75% of their operations in (our definition of) rural Arizona.

#### 2024 Rural Performance Prize - List of Excluded Cities:

If a nonprofit's headquarters, based upon the address included in the organization's profile page on AZGives.org, is located in one of the cities listed below, it is not eligible for a Rural Performance Prize. A nonprofit headquartered in any other city or town in Arizona is eligible to win. (Ineligible Metro Areas: Phoenix, Tucson, Prescott, Flagstaff, Yuma)

Maricopa County			Pima County	<b>Coconino County</b>
Anthem	Guadalupe	Scottsdale	Casa Adobes	Flagstaff
Avondale	Higley	Sun City	Catalina Foothills	
Buckeye	Laveen	Sun City West	Cortaro	<b>Mohave County</b>
Carefree	Litchfield Park	Sun Lakes	Marana	Lake Havasu City
Cave Creek	Maricopa	Surprise	Oro Valley	
Chandler	Mesa	Tempe	South Tucson	Yavapai County
Desert Hills	New River	Tolleson	Tucson	Prescott
El Mirage	Paradise Valley	Waddell		Prescott Valley
Fountain Hills	Peoria	Youngtown	<b>Pinal County</b>	
Gilbert	Phoenix		Apache Junction	Yuma County
Glendale	Queen Creek		Casa Grande	Yuma
Goodyear	Rio Verde		San Tan Valley	



## Fundraiser Pages (10 prizes = \$5,000)

Drawn randomly from Fundraiser Pages with at least \$100 in donations raised between March 12 - April 2.

Arizona Gives Day 2024 will feature a prize category based on Fundraising Pages utilized by individuals (or even businesses) to raise dollars for their selected nonprofit. Ten winners will be randomly drawn from active Fundraising Pages with at least \$100 in donations raised between March 12 - April 2 for the selected nonprofit.

March 12 – April 2	Minimum Raised	Prize Amount	# of Prizes	Total of Prizes Awarded
	\$100	\$500	10	\$5,000

## **Golden Hour Tickets (8 prizes \$4,000)**

Drawn randomly from donations made of \$25 or more at the end of each hour.

Arizona Gives Day 2024 will feature 8 Golden Hour Ticket winners, which will be randomly drawn from donations of \$25 or more during each specified 60-minute period on Arizona Gives Day, April 2. Once a Golden Hour Ticket is awarded, that nonprofit organization will be ineligible for future Golden Hour Ticket entry pools for the 2024 campaign. To clarify, each donation of \$25 or more is considered one entry, so nonprofits with more individual unique donations at that dollar level or higher will receive more entries. Winners will be added to the AZGives.org website upon determination.

April 2	Hour	Minimum Donation Amount	Prize Amount	# of Prizes	Total of Prizes Awarded
	5:00pm – 5:59pm	\$25	\$500	2	\$1,000
	6:00pm – 6:59pm	\$25	\$500	2	\$1,000
	7:00pm – 7:59pm	\$25	\$500	2	\$1,000
	8:00pm – 8:59pm	\$25	\$500	2	\$1,000



### **Power Hours (54 prizes = \$96,000)**

#### Most <u>Unique Donations</u> of a Minimum Dollar Amount per Hour by Size Category.

Arizona Gives Day 2024 will have 54 Power Hours based on the number of <u>unique</u> donors that have given above a set minimum dollar amount within the specified 60-minute period. A unique donor is defined by the Email Address, First Name, and Last Name combination used on the donor's credit card or eCheck Payment Details. These donations will be pulled from our database and calculated accordingly. The Power Hours will not update in 'real time.' Winners will be added to the AZGives.org website as they are determined and will remain as temporary until listed as final.

The designated Power Hours will be split into three size categories:

- Micro- Defined as organizations with annual revenue less than \$100,000.
- Small/Mid-Size- Defined as organizations with annual between \$100,000 to \$999,999.99.
- Large/X-Large- Defined as organization with annual revenue above \$1,000,000.

Organizations can select to focus on as many (or as few) power hours as you want. Organizations DO NOT need to register for power hours – you simply choose to use (or not use) these as fundraising strategies.

Power Hour prizes will tally on the AZGives.org Leaderboard page on Arizona Gives Day. However, winners are only NOT FINAL until they have been confirmed and verified based on official rules.

April 2	Hour	Minimum Donation Amount	Prize Amount	# of Prizes	Total of Prizes Awarded
	7:00am – 7:59am	\$100	\$3,000	6	\$18,000
	8:00am – 8:59am	\$50	\$2,000	6	\$12,000
	9:00am – 9:59am	\$25	\$1,000	6	\$6,000
	10:00am – 10:59am	\$50	\$2,000	6	\$12,000
	11:00am – 11:59am (Available to AZIFG Members only)	\$25	\$1,000	6	\$6,000
	1:00pm – 1:59pm	\$25	\$1,000	6	\$6,000
	2:00pm – 2:59pm	\$100	\$3,000	6	\$18,000
	3:00pm – 3:59pm	\$50	\$2,000	6	\$12,000
	4:00pm – 4:59pm	\$25	\$1,000	6	\$6,000



# Power Hour Details On Next Page...

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<u>Hour</u>	Size	Min.	<u>Prize</u>	<u>Hour</u>	Size	Min.	Prize
7:00 am	Micro	\$100	\$3,000	1:00 pm	Micro	\$25	\$ 1,000
7:00 am	Micro	\$100	\$3,000	1:00 pm	Micro	\$25	\$ 1,000
7:00 am	Small/Mid-Size	\$100	\$3,000	1:00 pm	Small/Mid-Size	\$25	\$ 1,000
7:00 am	Small/Mid-Size	\$100	\$3,000	1:00 pm	Small/Mid-Size	\$25	\$ 1,000
7:00 am	Large/X-Large	\$100	\$3,000	1:00 pm	Large/X-Large	\$25	\$ 1,000
7:00 am	Large/X-Large	\$100	\$3,000	1:00 pm	Large/X-Large	\$25	\$ 1,000
8:00 am	Micro	\$50	\$2,000	2:00 pm	Micro	\$100	\$ 3,000
8:00 am	Micro	\$50	\$2,000	2:00 pm	Micro	\$100	\$ 3,000
8:00 am	Small/Mid-Size	\$50	\$2,000	2:00 pm	Small/Mid-Size	\$100	\$ 3,000
8:00 am	Small/Mid-Size	\$50	\$2,000	2:00 pm	Small/Mid-Size	\$100	\$ 3,000
8:00 am	Large/X-Large	\$50	\$2,000	2:00 pm	Large/X-Large	\$100	\$ 3,000
8:00 am	Large/X-Large	\$50	\$2,000	2:00 pm	Large/X-Large	\$100	\$ 3,000
9:00 am	Micro	\$25	\$1,000	3:00 pm	Micro	\$50	\$ 2,000
9:00 am	Micro	\$25	\$1,000	3:00 pm	Micro	\$50	\$ 2,000
9:00 am	Small/Mid-Size	\$25	\$1,000	3:00 pm	Small/Mid-Size	\$50	\$ 2,000
9:00 am	Small/Mid-Size	\$25	\$1,000	3:00 pm	Small/Mid-Size	\$50	\$ 2,000
9:00 am	Large/X-Large	\$25	\$1,000	3:00 pm	Large/X-Large	\$50	\$ 2,000
9:00 am	Large/X-Large	\$25	\$1,000	3:00 pm	Large/X-Large	\$50	\$ 2,000
10:00 am	Micro	\$50	\$2,000	4:00 pm	Micro	\$25	\$ 1,000
10:00 am	Micro	\$50	\$2,000	4:00 pm	Micro	\$25	\$ 1,000
10:00 am	Small/Mid-Size	\$50	\$2,000	4:00 pm	Small/Mid-Size	\$25	\$ 1,000
10:00 am	Small/Mid-Size	\$50	\$2,000	4:00 pm	Small/Mid-Size	\$25	\$ 1,000
10:00 am	Large/X-Large	\$50	\$2,000	4:00 pm	Large/X-Large	\$25	\$ 1,000
10:00 am	Large/X-Large	\$50	\$2,000	4:00 pm	Large/X-Large	\$25	\$ 1,000
Available to AZ	Impact for Good	Members	Only (11am F	Power Hour):			
11:00 am	Micro	\$25	\$1,000				
11:00 am	Micro	\$25	\$1,000				
11:00 am	Small/Mid-Size	\$25	\$1,000				
11:00 am	Small/Mid-Size	\$25	\$1,000				
11:00 am	Large/X-Large	\$25	\$1,000				
11:00 am	Large/X-Large	\$25	\$1,000				



Reminder: Nonprofits can only win ONE prize per organization.

Prizes on Leaderboard are PRELIMINARY until verification occurs.

FINAL winners will be announced no later than April 15, 2024.

## **2024 Incentive Prize and Donation Rules**

Below are the rules and guidelines for the Arizona Gives Day 2024 donations and incentive prizes. This year 128 prizes will be awarded from the \$180,000 prize pool. Thank you to our Incentive Award sponsors: Burton Family Foundation, Freeport McMoRan Foundation, and Thunderbirds Charities.

### **Donation Rules**

- Only gifts made on April 2, 2024, or during the early giving period beginning March 12, 2024, through the AZGives.org website are included in the final rankings for prizes.
- The official time that a donation is considered to have been "made" or "processed" will be the time that is timestamped on the Neon One server system. (Neon One is the name of the technology provider for our AZGives.org web platform.) That time is also recorded on the donor's donation receipt, however, should those times not match, the Neon One server timestamp will overrule the receipt time. Only donations timestamped up to 59 minutes and 59.999 seconds will count toward that hour and/or date. Once the timestamp rolls over to 00:00.000 it counts toward the following hour and/or date. Please plan accordingly and note that the time on your watch, or your computer, or your email, or the time that the AZGives.org website/leaderboards refresh may differ from the official time. Because of this, you are strongly encouraged to push to have all donations completed at least 5 minutes before the end of the hour to help ensure that those donations count toward that hour's total or that day's total. You are strongly discouraged from holding back donations until the final minute as a strategy.
- In order for matching grants to be included in your official totals and count towards any incentive prizes, the matching grant(s) must be processed as a donation (credit card or e-check) on AZGives.org on April 2, 2024. Simply adding the amount to your profile page will not include those dollars in your official totals used to determine prizes.
  - o If you do decide to process a matching grant through the AZGives.org platform:
    - Please keep in mind, if you have a matching grant amount listed in your profile, all donations you receive on April 2, 2024 will be tallied in real time on your profile page to show progress towards your matching grant amount. If you do decide to then process that matching grant as a credit card or e-check on AZGives.org in order to count towards prize consideration, the running tally on your profile page would then show that you have matched or exceeded your



matching grant amount since that processed matching grant will be included in that tallied amount.

- If you receive a physical check for your matching grant, please be sure to check with your donor or funder first before processing that check on the AZGives.org platform as opposed to depositing it in your bank as may have been originally intended or expected by your donor. Some banks will not honor a check that was physically written and then processed electronically/online. Also, if the donor or funder wrote the check to your organization, but then they see it processed to AZ Gives on their bank statement, they may deny that charge, which would then exclude that donation amount from your official totals for prize consideration.
- Any donation processed between March 12, 2024 through April 2, 2024 will be included in the overall total.
   Any donations made April 3, 2024 and after will NOT be included in your official 24-hour total for Arizona Gives Day.
- Prizes are Not Stackable: A nonprofit can only win one prize. If they win more than one prize, they will receive the prize of the highest dollar amount as described elsewhere in the official rules. The nonprofits below the 'already winning nonprofit' in that category will then move up one position and be eligible to win.
- Prize categories based on the annual revenue/operating budget of an organization Annual revenue will be
  verified according to an organization's required upload of their Form 990 (Line 12) or 990-EZ (Line 9) for the
  most current year reported (no later than 2022, some exceptions made for 2021 information) during
  registration. If a 990 was not completed due to operating size, then the organization's operating budget
  (income) must be used. Organizations are required to upload their most current year reported (2022 or later)
  Form 990 or Form 990-EZ in order to participate.
- In the event that the top prize for which a single nonprofit qualifies is the same dollar amount as another prize for which it qualifies, the nonprofit will be awarded the highest prize in the following priority order: 1) Most Dollars By Size, 2) Power Hours Donor, 3) Early Giving, 4) Golden Tickets amount in chronological order from highest to lowest.
- Results for all winners will be cross checked by the Arizona Gives Team and announced no later than April 15, 2024.
- In the event that more than one organization has the same number of unique donors, their ranking will be based on the total dollars raised by donations that meet the time and minimum dollar amount requirements. If a single donor makes multiple donations of at least the minimum dollar amount, all of those donations will count toward the total dollar tie-breaker amount, but that donor will only count as one unique donor. The most qualified dollars raised will place that organization above another with the same number of unique donors, in the rankings. In the unlikely event that those dollar amounts also match, the ranking will be determined by putting the organization names on slips of paper and doing a random draw for rank with the first draw being highest in rank and so on.
- Except where otherwise specified (primarily in the Power Hour categories), exact ties for prizes will be decided by random draw of the tied nonprofits. In the case of two tied nonprofits, the one not drawn for the prize level in question will move to the next lower position on that prize list. That next position may or may not



include a financial prize. If more than two nonprofits tie, names will continue to be drawn for subsequent positions in the list.

Unique donors are determined based on four pieces of information entered during checkout: billing first
name, billing last name, billing email address, and billing zip code. If any of those four data points is different
from another donation, it will be counted as unique.